

Motivational Interviewing

Engaging People for Change December 8, 2015

Introductions

- Name?
- What you do?
- Experience with MI?







Introduction to MI

- Motivational Interviewing is a <u>person-centered</u>, directive method for enhancing <u>intrinsic motivation</u> to change by exploring and resolving <u>ambivalence</u>
- Ambivalence is a conflicted state of favoring change and supporting status quo
- Help people get "unstuck" from ambivalent feelings
- Exploration of person's personal reasons for making a change



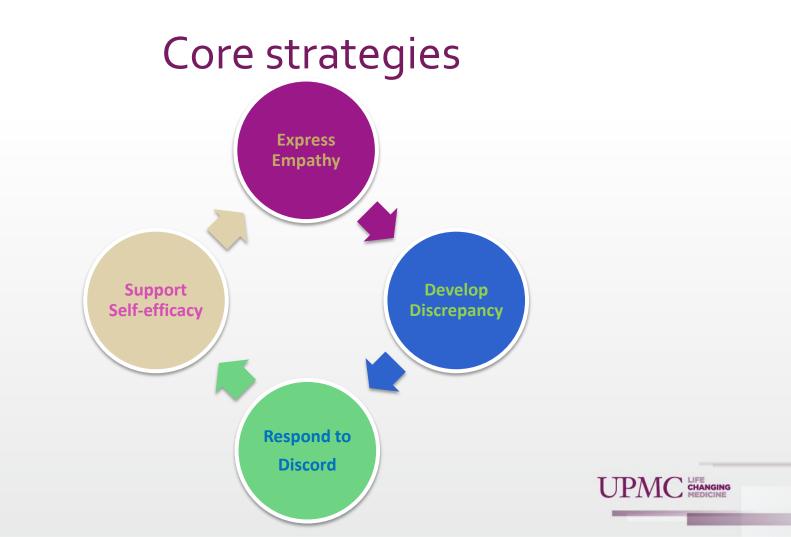
BRINGING THE PERSON CLOSER TO WHERE THEY WANT TO BE FROM WHERE THEY ARE











Empathy









OARS









Reflections

- Amplified
- Double-sided
- Shifting focus
- Reframe





Change is hard. Let's just do what we always do and call it a "tradition"





Change Talk









Drumming for Change









Elicit, Provide, Elicit

Thank you for your unsolicited advice. Allow me a few moments to pretend to carefully consider it.





ThankYOU!

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